Salesforce Assessment List

Meet with departments to discuss issues and wish list items
Page Layouts that are optimized
Validation Rules (Do they still make sense)
Automations (Do they still make sense)
Profiles and if there are too many System Administrators
Privacy Model
Have they taken advantage of all of the enhancements Salesforce has provided over the last couple of years (MyLabels, conditional visibility on fields, Dynamic layouts, etc)
Are they using Einstein Activity Capture properly
Are they using State/Country picklist fields
Do they have any Legacy APIs that are not longer supported
Expired and No longer needed Installed Packages
Release Updates



